

Showroom Revision 8 (SHR8)



CREATING YOUR BUSINESS ADVANTAGE



Training Course Overview

Course Objectives:

The course aims to provide the attendees with 'users' knowledge of the Showroom module. Attendees will obtain a good understanding of how quotations, orders and the sales prospecting components work. In addition the Administrator/Diary facility will be explained to provide the Sales Executives with the knowledge to effectively manage their own diaries and contact potential customers.

Who should attend?

Personnel responsible for raising vehicle sales quotations, orders and carrying out any marketing duties within a dealership.

Prerequisites

Attendees must have keyboard skills and an understanding of quotations in a vehicle sales environment.

Programme

- Module introduction
- Maintenance and creation of customer records
- Product enquiry - recording customer's vehicle requirements
- Quotations on new and used vehicles
- Recording trade-in details with valuations
- Creating Salesperson settings
- Building Sales team maintenance
- Documentation to aid installation on site

Duration

1 Day

Please visit our website or call the ADP Training department on 01635 214460 for further information or to book your place on the next available course.

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